



The Tokyo One-Stop Business Establishment Center (TOSBEC) is a one-stop consultation service desk to help completing necessary procedures for establishing a company. The national government and Tokyo Metropolitan Government jointly operate this center. In addition to Akasaka, there are also satellite centers in Shibuya and Marunouchi.

This time, we are going to hear from Mr. Komatu Makoto, who worked at a major foreign-affiliated software development company for more than 20 years. He started his own business to challenge IT support business as an entrepreneur.



Relay Interview



I want to support small and medium-sized enterprise (SME) companies with IT expertise and latest cloud technologies.

For many years, I was in charge of development in programming language area. I worked on large company's system development at the major foreign-affiliated software development company. In recent years, the environment of IT industry is rapidly changing and evolving, which is symbolized in the rise of cloud services.

New cloud technologies and developing tools had potential to support small companies and individuals with system development and services at a lower cost. I felt the potential for these IT supporting projects, which encouraged me to a great extent for establishing my own business.

I was also engaged in the progress of IT industry itself as a business person for over 20 years. As I thought about my future work and life style, my desire to challenge IT supporting business was accumulated to finally reach the decision.

I left the company that I was getting used to on November 2018, and decided to spend some time to refresh and plan my business plan.

Participation in many start-up seminars helped me to have a clear image of procedures for setting up a company.

I started to do some research for learning what I should do for setting up a company. There are various services provided by the Tokyo Metropolitan Government for entrepreneurs. Since there were many supports, I was almost confused which one to choose.

Since I had plenty of time after I left my company, I decided to take various start-up seminars, which eventually became seven times. When I look back now, it was a good decision for me to join the seminars.

There are various answers for how to make business plans and what type of companies to choose depending on the type of business and business content.



Ainsoft LLC CEO Makoto Komatu

Profile /

He worked for a major foreign-affiliated software development company for 24 years. He was engaged in various software development support as an evangelist, and enlightened customers with product development technologies. He supported system development as well. In a situation where IT environment is changing rapidly, he felt that there is a possibility and demand for an IT support business that is, more Japanese-customers-friendly. The motivation for challenging by himself increased, and he decided to retire and set up Ainsoft LLC on October, 2019.

By attending a number of seminars, it become clear which choices I should make it in my case.

In addition, the seminars hosted by Tokyo One-Stop Business Establishment Center (TOSBEC) was the most helpful to understand the procedures for establishing a company in practical manners. I had a consultation with TOSBEC right after that.

The procedures for establishing a company went without troubles.

I strongly recommend you to get help of TOSBEC.

I firstly visited TOSBEC on September 3rd. I received advices from a Small and medium-sized enterprise consultant. I also heard about registration and pension-related procedures right after that. I created articles of incorporation in advance by using a free software. Since I wanted to make it right, I asked experts at the center to review my documents twice. I received practical advices such a right word expiation, which helped me a lot. There was no problem with the procedures for establishing a company, and it went smooth. I could say it was not possible without the help of TOSBEC. I strongly recommend you to get support from them.



Quick Advice

I recommend you to create a business plan at first. Creating your company's homepage is another way to start preparation before you make the website public. You will have a better look at what you actually want to do, and you can be objective about the business by thinking about the page viewers.

Join "Tokyo Business Startup Seminar"! **Participation FREE!**

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