



The Tokyo One-Stop Business Establishment Center (TOSBEC) is a one-stop consultation service desk to help completing necessary procedures for establishing a company. The national government and Tokyo Metropolitan Government jointly operate this center. In addition to Akasaka, there are also satellite centers in Shibuya and Marunouchi.

This time, we had an interview with Hoang Van Duc, who incorporated a Japanese branch to become a "bridge" between IT companies in Vietnam and Japan.



Relay Interview



I was a bridge system engineer connecting Vietnamese and Japanese IT companies.

My first contact with Japan was through a program in the Hanoi University of Science and Technology, which is called "Higher Education Development Support Project on ICT"(HEDSPI) that was supported by the Japanese Government. This program was aimed at training excellent system engineers in Vietnam and developing human resources who could bridge IT companies in both countries. Through this program, I learned a lot of things, and met talented colleagues I can trust in my country. This experience led me to set up a company in Japan.

After graduating from the college in 2012, I worked for a Japanese game company. My work place was in Vietnam, where I was engaged in many development projects. I was eventually assigned as a bridge director to set up a branch office in Vietnam for offshore developments.

I came to Japan in 2014, and I was engaged in various IT system projects as a bridge system engineer even outside the gaming industry.

Using such experiences, I launched an IT system development company, MIRABO, in Vietnam with my friends from the Hanoi University of Science and Technology on October 2018.

I was uncertain and worried about actual procedures for setting up a company in Tokyo.

Vietnam has many excellent system engineers. On the other hand, Japan is constantly in short of system engineers. The role of MIRABO is to bridge between two and help constructing latest IT services.

Our goal was not only normal offshore developments, and the goal also included to be part of upstream process of system developments, which requires close and constant communication with customers. To achieve the goal, the establishment of a Japanese company was necessary. However, when international entrepreneurs like us tried to set up a company in Japan, it didn't go so smoothly. For example, I needed to obtain a business manager visa.



MIRABO K.K. CEO Hoang Van Duc

Profile /

He participated in an advanced IT human resource development project supported by the Japanese government when he was in the Hanoi University of Science and Technology. After graduation, he worked as a bridge director for a Japanese game company in Vietnam. On October 2018, he launched an IT system development company, MIRABO, in Vietnam. On December 2019, the Japanese branch, MIRABO K.K., was established.

Then, I visited "Tokyo Startup Station" located in Marunouchi to consult about how to start a business in Japan. I participated in startup seminars to prepare setting up my company. I was not worried about my business plans because I had previous business experiences.

But there were many things I didn't know about actual procedures for setting up a company in Japan. Then I was introduced to the Tokyo One-Stop Business Establishment Center (TOSBEC).

I established my company smoothly although I was from overseas, thanks to TOSBEC.

The first visit to TOSBEC was on November 2019. I was surprised that I could apply and consult regarding incorporation process as visas, certification of articles of incorporation, taxing, social insurance, and registration of a company altogether. I was really grateful for that. I consulted in Japanese, but of course I didn't understand Japanese as well as native speakers. They made it easy to understand and gave me advices on various matters. Thanks to TOSBEC, the procedures for setting up company went smoothly. It took me only three visits for consultation, and the registration was completed successfully on December 25th, 2019. I can say it was hard to set up a company in Tokyo in this expedited manner without using TOSBEC.



Quick Advice

For entrepreneurs coming from overseas, setting up a company in Japan is a difficult task due to visas and a language barrier. Nevertheless, there are a variety of supporting organizations including TOSBEC. I recommend you to consult with them first and use their support wisely.

Join "Tokyo Business Startup Seminar"! **Participation FREE!**

[Tokyo One-Stop Business Establishment Center]

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