# Tokyo One-Stop Business Establishment Center Newsletter New Entrepreneurs

The Tokyo One-Stop Business Establishment Center (TOSBEC) is a one-stop consultation service that can help you

to complete all the administrative procedures required to start your business in Japan. It is jointly administered by the Japanese government and the Tokyo Metropolitan Government and has the main office in Akasaka and satellite

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Invest

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centers in Shibuya and Marunouchi. In this issue, we interviewed Mr. Sela who has a long career in space industry. He established a company supporting Japan's space market development.

User



### I Want to Put the Japanese Flag on the Moon

I have an MBA in Aerospace and worked for 11 years as an operations engineer and ground controller for the International Space Station. I was in charge of guiding the astronauts and some of the experiments and ensuring that all the communications with the ground were working correctly. Some years later I worked developing flight hardware as a system engineer and project manager.

Relay Interview .....

I came to Japan as leader of the ispace Mission Control Center where I worked for three years. I have been thinking about opening my own company for many years. Recently assembled a very strong team and decided that it was the perfect moment. We launched in November 2023.

While working in operations, we noticed that the tools and the knowledge were not easily available for the Newspace companies. Only big control centers like the one from Tsukuba (JAXA) or ESOC (ESA) have adequate training and tools. But for smaller companies, it is not so easy to find the talent and the software that is required. So we thought that we should tackle this need.

When I arrived in Japan, the need for operators was extremely high and still is. Japan's space ecosystem is growing very fast and it is a good option to open up our company in Tokyo. We understood that our know-how would fit perfectly to support the evolution of Japan's space market.

My family loves Japan. It felt like home to come on holidays and we recovered energy thanks to those travels. I decided that in return I would put the Japanese flag on the Moon.





JAOPS Co., Ltd. CEO & Co-Founder Alejandro Sela Profile:

He is originally from Spain, worked in Belgium for many years and acquired permanent residency in Japan. He holds an MBA in aerospace and has worked for the International Space Station as an operations engineer and ground controller for 11 years. In addition to that, he has around 20 years of experience in the Space Sector. With a long-awaited dream of setting up his own company, he established JAOPS Co., Ltd. in Shinjuku-ku, Tokyo on November 8th, 2023.

### Tokyo is the Headquarters of the Japanese Space Industry

The main space start-ups in Japan are concentrated in Tokyo. That's one of the things that encouraged us to open here.

The Japanese government strongly supports the space industry, almost 100 start-ups related to space were created in recent years. In addition to the funding support, the government is also making tailor-made legislation for space. For example, several Space Acts were created recently, such as the Space Act for on-orbit servicing and the Space Act for space resources utilization. The achievements of JAXA have been crucial, and Europeans hold the Japanese space industry in high regard.

## Thanks to TOSBEC, it was not Complex to Establish a Company.

I am extremely pleased with the services provided by TOSBEC. They displayed exceptional kindness during the documentation preparation process, meticulously reviewing all inputs I provided. Every document I presented was promptly accepted by the relevant entities. From flawless registration to impeccable articles of incorporation and tax documentation, TOSBEC's assistance was indispensable. Moreover, their English support was invaluable during discussions of complex matters. The team consistently welcomed all of my inquiries, promptly responding to approximately 30 emails exchanged. Despite visiting TOSBEC only twice, they efficiently provided necessary documents, simplifying the company-opening process significantly for me.



#### One point of advice from me

For me, TOSBEC is, as it says, the one -stop shop for creating a company. It's an awesome service. Completely removed all the barriers I expected to start my company. So, if you are considering opening a company in Japan, coming to TOSBEC will be the first step for all of you.

Consultation and introductory sessions are held as needed. Now accepting participants! Available to everyone, free of charge!

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