

The Tokyo One-Stop Business Establishment Center (TOSBEC) is a one-stop consultation service that can help you to complete all the administrative procedures required to start your business in Japan. It is jointly administered by the Japanese government and the Tokyo Metropolitan Government and has the main office in Akasaka and satellite centers in Shibuya and Yurakucho. In this edition, we interviewed Ms. Yuki Sano and Mr. Hari Harsha, who founded Tokai Inc., a company addressing both food and environmental challenges through shrimp farming using RAS (Recirculating Aquaculture Systems).



東京都

User Relay Interview.....



Aiming to Solve Sustainability Through Food

Co-founder Hari is deeply passionate about sustainability and positive impact on society. Having previously worked as an engineer at a Japanese automobile manufacturer, he realized that there are economically viable solutions with electric vehicles and solar panels for transport and energy sectors already. Then he was convinced that the next big issue to address was food, especially protein. Protein is essential for our health, but livestock farming places a significant burden on the environment. In the pursuit for a stable and sustainable way to provide protein with less environmental impact, he was convinced that shrimp farming using RAS is one of the best solutions. Based on his idea, we decided to work on improving Japan's food self-sufficiency rate while reducing environmental impact.

Startup in Tokyo: A Major Shrimp-Consuming City

We established our company in Tokyo, one of the largest shrimp-consuming cities and one of the biggest shrimp markets in Japan. Being located close to the consumption area also gives us a significant advantage, allowing us to deliver fresh shrimp to customers efficiently while maintaining quality and freshness.

We are currently conducting R&D in collaboration with a central government institute in Visakhapatnam, India. We have already set up a local subsidiary and we are planning to build a factory in India. In the future, we aim to further accelerate our R&D efforts to optimize our in-house system, including the design of buildings, cultivation tanks, and IoT systems. We would also like to build a low-environmental-impact system powered by solar energy, aiming for zero energy consumption and zero emissions. We hope to bring our shrimp to kitchens across Japan within the next 1-2 years.



Tokai Inc.

Co-Founder: Yuki Sano

Public Health Nurse

Certified First-Class Health Supervisor (Japan)

She is responsible for hygiene management and administration at the company.

Co-Founder: Hari Harsha

Drawing on his experience as a consultant, he is responsible for system design, management and finance.

They established their company in Minato City, Tokyo, in February 2026 together with Satya Kishore, who is based in India.

Website: <https://www.tokaiebi.com/>



TOSBEC Responds to Unique Situations and Individual Needs.

Through many deep discussions, Hari, Satya, and I realized we shared a strong common vision: "solving global food security and environmental challenges through advanced technology". Once we united around this goal, we decided to establish the company together.

At first, I was lost, and I stumbled upon TOSBEC website while searching online on how to set-up a company in Tokyo. I made a phone call and that is how it all started.

While preparing the documents for establishing a company, it took quite a long time to obtain a signature on the application documents and a certificate of signature from India, because our software engineer and co-founder, Satya, lives in India, which is a unique situation when establishing a company in Japan. However, the TOSBEC staff took our complex circumstances into careful consideration and consistently provided us with forward-looking advice. Their proactive guidance, including informing us in advance of what would be required next, helped us avoid duplicate work and enabled us to respond very quickly.

We had to change the articles of incorporation several times; however, the TOSBEC staff kindly accommodated our requests. We were able to proceed with the company incorporation process in a way that we were fully satisfied with. We really appreciate their support.



One point of advice from me

If you are experiencing any difficulties with the process of establishing a company, we recommend consulting TOSBEC first. Once you take the first step, their professional staff will provide you with wholehearted support.

Consultation and introductory sessions are held as needed. Now accepting participants!

Available to everyone, free of charge!

【Tokyo One-Stop Business Establishment Center】

Address: JETRO Headquarters, Ark Mori Building 7F, 1-12-32 Akasaka, Minato-ku, Tokyo

TEL: 03-3582-8352 FAX: 03-5561-4123

URL: <https://www.startup-support.metro.tokyo.lg.jp/onestop/en/>